



NICHOLAS ZAMORA CLAFLIN ✧*:



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WHAT I BRING TO THE FLOOR

- Customer Obsession, Merch & Visuals
- Speed & Precision
- Team Energy

RETAIL & WORK EXPERIENCE



HEIDEE'S FORMALS | Jacksonville, FL

(6+ YEARS)

Customer Service & Floor Representative | June 2020 – February 2026 Ran high-touch customer support in person and over the phone, converting consultations into smooth, high-satisfaction sales.

- Handled high volumes of cash and card transactions with zero-error register balancing and quick POS operation. Blah blah blah.
- Mastered floor organization, keeping stock rooms locked down and sales floor inventory pristine and accessible.
- Oversaw appointment calendars and front-of-house logistics to keep daily store traffic running like clockwork.

HEIDEE'S FORMALS | Jacksonville, FL

Digital Merchandising & Stock Coordinator | June 2018 – February 2020 (SUMMER JOB 4-6+ Months)

- Managed live inventory tracking, ensuring physical stock matched digital availability with absolute precision.
- Created eye-catching promotional content and refreshed product displays to keep offerings fresh and engaging.

M SHACK RIVERSIDE | Jacksonville, FL



Post High School Graduation

(1 YEAR)



Front-of-House Cashier | 2018 – 2019

- Crushed high-volume lunch and dinner rushes while keeping energy high and orders accurate.
- Managed register drawers, cross-promoted popular add-ons, and kept dining spaces pristine.

MOJO BBQ & BLUES | Fleming Island, FL

Busser / Dining Area | June 2017 – August 2017



High School Summer Job

After Completing 11th Grade
(2-3+ Months)

- Relentless cleanliness and sanitation standards during peak operating hours.

DOMO JAPANESE STEAKHOUSE | Fleming Island, FL

Busser / Dining Attendant | June 2016 – August 2016



High School Summer Job

After Completing 10th Grade

- Clean, welcoming environment and assisted team members to keep store flow smooth and efficient.

MCDONALD'S | Fleming Island, FL

Crew Member | June 2015 – August 2015



High School Summer Job

After Completing 9th Grade

- Mastered speed-of-service basics, accurate transaction handling, and team coordination under constant fast-food pressure.

EDUCATION & ACADEMIC ACHIEVEMENTS (+Honors & Awards)

- **Winter 2020 - University of Massachusetts Boston** — Calculus AB (Online / Zoom Coursework)
- **Summer 2020 - Quincy College** | Massachusetts — Coursework Completed
- **Grad. Class of 2018- Fleming Island High School** | Florida — High School Diploma
- **Award of Excellence** | *National Academy of Future Physicians and Medical Scientists* (June 2025)

*Awarded for high academic achievement (**top GPA**) and leadership potential; received official credential certified by Nobel Prize winner Dr. Mario Capecchi after completing intensive biomedical training.*

